

## SPACE AMERICA

4401 EAST-WEST HIGHWAY, SUITE 501  
BETHESDA, MARYLAND 20814  
(301) 656-0434

STAT

January 6, 1984

STAT

### Questions on RFP

1. Should offerors submit a list of necessary legislative authorities to implement their proposals? If so, please provide the current authorities. Should we assume that DOC has the authority to transfer land remote sensing to the private sector? If not, which legislative vehicle pending in Congress is supported by DOC? Should we take the House S&T bill as the base and say what additional authorities are required? How should we handle any draft Senate Subcommittee bill that may be introduced before February 29, 1984? STAT
2. Will offerors be expected to include draft contracts for the Landsat system operation or for the follow-on system arrangement or both? Can offerors merely include a "terms sheet" outlining the terms on key matters? Will these documents count within the page limitations, and if so, within which volumes? STAT
3. Page VIII. 3-2 states that NOAA is procuring equipment for backup support in Thailand. Is this for TM data; who owns it; when will it be in place; will it be available for transfer to the private sector? Note: there seems to be a line missing in this paragraph. Please correct. STAT
4. Are there additional pages relative to TDRSS missing from the end of the RFP? Do they include current costs of using TDRSS?
5. The "Objective of the Solicitation" state that DOC sees no need for a new regulatory scheme since all issues can be handled under existing laws and regulations and through normal contractual arrangements. Page III-2 states that, if regulations are promulgated, they will apply only to operators of the system covered by this RFP. What new regulations are contemplated?
6. Page III-2 states that government employees displaced by contract be given a right of first refusal for employment openings. How many employees are covered by this paragraph? What levels are they and what functions do they perform? STAT
7. Page III-6 required offerors to negotiate contracts for thus use of government facilities. Does this apply to government STAT

support required for the Landsat D system, particularly if NOAA continues to own the system and the offeror is managing the system under a CPFF type of contract? With respect to the follow-on system, do agreements in principle have to be reached with the agencies concerned prior to submission?

8. The Introduction to Section VII is confusing. Does Paragraph 1.2 apply to the Landsat D system, of the follow-on system, or both? Does Paragraph 1.3 apply to the Landsat D system only? What is the implication of the last clause?
9. Page VII.8-1 provides that proposed sensor systems shall provide data equal to or better than the Landsat 4/D' MSS instrument. Must offerors provide all the MSS bands, or can they provide some MSS, but also other bands, at 80 meter resolution? Is it the MSS bands, the MSS resolution, or both, that must be provided?
10. Page VII.1-1, para 1.2(e). What system of geophysical unit classification will be required?  STAT
11. Will NOAA continue to supply cloud-cover data to the MMF?
12. Page VII.5-1 and 2. Will government R&D output, which, like the original Landsat sensors and the Seasat SARS, substantially advance the art and find their way into operational use, be allowed to compete with Landsat or follow-on system data sales?

1. The document stresses the word "organization" when discussing capability and experience. What makes an organization is personnel. As part of demonstrating capability and experience, will the government give suitable weight to the capability and experience of individual team members? Beyond seven listed?
2. Where the offerer, a joint venture, has additional firms associated, will suitable weight be given to the capability and experience of those associated firms, either in plans for conduct of Landsat takeover operations or in initiation of the replacement land remote sensing program?
3. In such cases, as in item 2, should full financial information, full prior contract experience, full foreign involvement, also be indicated, even though such firms may not be part of the joint venture but rather may be subcontractors to the joint venture?
4. This offerer currently has a marketing program based on use of carefully selected independent marketing representatives supervised by central staff and supported by technical personnel? Is there any reason why the government would look with disfavor on use of such independent marketing representatives?

January 6, 1984

p. VII - 2 2(b) for joint venture will audited financial statements be required for all venturers or only managing venturer?

p. VII.8-6 Provide detail (by facilities) and bases of allocation of facilities and property associated with the GSFC mission and Data Operations Directorate (Bld 28 and EDC), NASCOM, TDRSS, and any of facilities or equipment and their associated supporting elements?

Section IX Provide detail Federal Government projected operating costs and revenue for the Landsat system all period shown plus 3 month not included for FY83 use format of Exhibit VIII-b-1 p.VIII-9 provide separate support of NOAA and NASA, contractor and subcontractor (separate detail for each contract or subcontract)?

Provide detail of Contract Federal Sale by Agencies, department, etc.?

Are these sales supported by a signed contract OR/MOU, if so please provide copies.

Over the counter sales and foreign ground station fee provide detail of revenue by ground station?

Provide over counter sales detail by following customer:

- A) U.S. Federal, State, and Local Government.
- B) Domestic Private Sector
- C) Foreign Government
- D) Foreign Corporations

Identify major customer/user by name type of product purchased % of total business?

Provide whatever detail of sale by foreign ground station in same format as above?

What programs are covered by \$132 million (168-32) cost to be incurred on Landsat program (last page Touche Ross & Co.)?

Provide detail of all free products distributed by NASA or other agencies for R&D program (type of product and duration, by program)?

p. X-1 Section X 2. Cost Factors.

Reference to Section VIII-C cannot find Section VIII-C?